

# FY2016 3Q Consolidated Financial Overview (IFRS based)

CHUGAI PHARMACEUTICAL CO., LTD. Vice President General Manager of Finance & Accounting Dept. Toshiaki Itagaki

October 25, 2016

FY2016 3Q Consolidated Financial Overview

### **Forward-Looking Statements**



This presentation may include forward-looking statements pertaining to the business and prospects of Chugai Pharmaceutical Co., Ltd. (the "Company"). These statements reflect the Company's current analysis of existing information and trends. Actual results may differ from expectations based on risks and uncertainties that may affect the Company's businesses.

> Note: Amounts shown in this report are rounded to the nearest 0.1 billion yen Variance and % are calculated based on the amounts shown

INNOVATION BEYOND IMAGINATION

FY2016 3Q Consolidated Financial Overview

### **3Q Results Summary**



- Revenues: 361.5billion yen (-6.3, -1.7% YoY)
- Domestic sales excl. Tamiflu: increase due to steady growth of new products and mainstay products (+1.8, +0.7%)
- Overseas sales: decrease due to impact of supply price reduction on Actemra export, etc. (-9.3, -13.1%)
- Royalties and other operating income: decrease due to milestone income (-0.5, -3.4%)
- Cost of sales / Operating expenses (Core basis)
- Cost of sales: the ratio to sales worsened due to HIP revision and impact of supply price reduction on Actemra export, etc. (+2.4% points, from 50.3% to 52.7%)
- Operating expenses: slight decrease as the decrease of marketing and distribution expenses exceeded the increase of research and development expenses (-0.8, -0.7%)

#### Profits

- IFRS results: operating profit 58.6 billion yen (-8.5, -12.7%) net income 43.7 billion yen (-4.9, -10.1%)
- Core results: operating profit 59.6 billion yen (-10.7, -15.2%)

net income 44.3 billion yen (-6.4, -12.6%)

• Core EPS (JPY): 79.93 (-11.08, -12.2%)

FY2016 3Q Consolidated Financial Overview

### **IFRS and Core Results Jan-Sep**

	<b>IFRS</b> results	Non-core	items	Core results	
(Billion JPY)	2016	1	Others	2016	(Billions of JPY)
	Jan - Sep	Intangible assets Others		Jan - Sep	Non-Core items
Revenues	361.5			361.5	1. Intersible consta
Sales	347.5			347.5	1. Intangible assets: Amortization of intangible assets +1.0
Royalties and other operating income	14.0			14.0	Impairment non
Cost of sales	-183.9	+0.9		-183.0	2. Others Environmental costs non
Gross profit	177.7	+0.9		178.6	
Operating expenses	-119.0	+0.1		-119.0	
Marketing and distribution	-49.9			-49.9	Core net income attributable to Chugai
Research and development	-60.3	+0.1		-60.2	shareholders 43.7
General and administration	-8.9			-8.9	
Operating profit	58.6	+1.0		<b>59.6</b>	(Millions of shares)
Financing costs	-0.1			-0.1	Weighted average number
Other financial income (expense)	0.5			0.5	of shares and equity securities in issue used to calculate
Profit before taxes	59.1	+1.0		60.0	diluted earnings per share
Income taxes	-15.4	-0.3		-15.7	547
Net income	43.7	+0.6		44.3	
Chugai shareholders	43.1	+0.6		43.7	(JPY)
Non-controlling interests	0.6			0.6	Core EPS 79.93



FY2016 3Q Consolidated Financial Overview

Year on Year (Core)

### Financial Overview Jan - Sep

(Billions of JPY)	(Billions of JPY) 2015 vs. Revenues		2010 Jan - S vs. F		Growth		
Revenues	367.8		361.5		-6.3	-1.7%	
Sales	353.3		347.5		-5.8	-1.6%	
excl. Tamiflu	346.5		339.1		-7.4	-2.1%	
Domestic	275.4		277.2		+1.8	+0.7%	
Export to Roche	56.3		49.2		-7.1	-12.6%	
Other overseas	14.7		12.6		-2.1	-14.3%	
Tamiflu	6.7		8.4		+1.7	+25.4%	
Ordinary	6.7		7.3		+0.6	+9.0%	
Govt. stockpiles, etc.	0.0		1.2		+1.2	-	
Royalties and other operating income	14.5		14.0		-0.5	-3.4%	
Cost of sales	-177.7	48.3%	-183.0	50.6%	-5.3	+3.0%	
Gross profit	190.1	51.7%	178.6	<b>49.4</b> %	-11.5	-6.0%	
Operating expenses	-119.8	32.6%	-119.0	32.9%	+0.8	-0.7%	
Operating profit	70.3	19.1%	59.6	16.5%	-10.7	-15.2%	
Financing costs	-0.1		-0.1		0.0	0.0%	
Other financial income (expense)	0.4		0.5		+0.1	+25.0%	
Income taxes	-20.0		-15.7		+4.3	-21.5%	
Net income	50.7	13.8%	44.3	12.3%	-6.4	-12.6%	
EPS (JPY)	91.01		79.93		-11.08	-12.2%	



#### (Billions of JPY)

Royalties and other operating income	-0.5
Decrease in milestone income	
Other financial income (overance)	+ 0.1
Other financial income (expense)	+0.1
Exchange gains/losses	+3.6
Gains/Losses on derivatives (Gains/Losses on foreign exchange forward contracts)	-3.5

#### Cost of sales ratio vs. Sales

2015	2016
Jan – Sep	Jan – Sep
50.3%	52.7%

#### Average exchange rate (JPY)

	2015 Jan – Sep	2016 Jan - Sep
1 CHF	126.82	110.88
1 EUR	134.83	121.28
1 USD	120.89	108.68
1 SGD	88.69	79.25

INNOVATION BEYOND IMAGINATION

IBI18 Aiming to become "Top Pharmaceutical Company"

FY2016 3Q Consolidated Financial Overview

Year on Year

### Sales (excl. Tamiflu) Jan - Sep



Innovation all for the patients

Sales by Disease Area, Sales by Products. Year on Year Comparisons Year on Year Changes \*) Details of HER2 franchise (Billions of JPY) Herceptin (25.0) +0.9, +3.7% Kadcyla (6.1) +0.8, +15.1% Perjeta (8.6) +0.8, +10.3% 346.5 -7.4. -2.1% 339.1 Alecensa +3.1, Actemra **-9.0,** -15.8% **Overseas** (8.2) +60.8% (overseas) -9.3, -13.1% (47.9) 71.1 Fdirol 61.8 +2.7. Femara -3.1, -96.9% Others (19.1) (0.1)+16.5%-2.8. -17.0% <u>13.7</u> 10.0 HER2 16.5 Oxarol Transplant, Immunology and Infectious diseases **-2.6,** -27.7% **+2.5,** +6.7% franchise \*) (6.8) 11.5 (39.7) -1.5, -13.0% 29.9 Actemra 33.1 **-1.9,** -16.7% Neutrogin **+2.4.** +12.4% **Renal diseases** (21.8) (overseas) -3.2, -9.7% (9.5) Rituxan 62.4 Pegasys **-1.3**. -76.5% +2.3, +11.0% 57.5 **Bone and Joint** (23.3)(0.4)+4.9, +8.5% Alecensa Sigmart **-1.1.** -28.2% **+2.0.** +1.000.0% (overseas) Domestic (2.8)**Domestic** (2.2)275.4 277.2 Bonviva Copegus **-0.5,** -27.8% **+1.5,** +39.5% +1.8.+0.7%(5.3)(1.3)Oncology +4.3, +2.7% Xeloda 161.2 Avastin **+1.0,** +12.3% 156.9 **-0.4,** -0.6% (9.1)(67.8) Cellcept +0.7. +14.0% (5.7)(): FY2016 Actual 2015 2016 Jan-Sep Jan-Sep %: Year-on-year percentage change 5

FY2016 3Q Consolidated Financial Overview

### **Tamiflu Sales Trends**



					Fisc	al Term S	ales						Seasor	า	
(Billions of JPY)	FY2	011	FY2	012	FY2	013	FY2	2014	FY2	015	FY:	2016	(from the second h	(from the second half of FY to	
	Jan-Jun	Jul-Dec	Jan-Jun	Jul-Dec	Jan-Jun	Jul-Dec	Jan-Jun	Jul-Dec	Jan-Jun	Jul-Dec	Jan-Jun	Jul-Sep	the first half of the	e next FY)	
	4.1												2010	4.3	
		1.3	7.8										2011	9.1	
				2.4	8.2								2012	10.6	
Ordinary						1.9	7.0						2013	9.0	
Ordinary								5.8	6.7				2014	12.6	
										1.5	7.3		2015	8.7	
												-0.0	2016	-	
	5.4	(+3.8)	10.2	(+4.8)	10.1	(-0.1)	12.9	(+2.8)	8.2	(-4.7)	7.3	(+0.6)			
Govt. Stockpiles	0.5	2.8	0.4	1.5	0.8	0.1	0.1	0.1	0.0	0.0	0.0	1.2			
etc.	3.3	(-13.3)	1.9	(-1.4)	0.9	(-1.0)	0.2	(-0.7)	0.0	(-0.2)	1.2	(+1.2)			
_	4.6	4.1	8.1	3.9	9.0	2.0	7.1	5.9	6.7	1.5	7.3	1.2			
Total	8.7	(-9.5)	12.0	(+3.3)	11.0	(-1.0)	13.0	(+2.0)	8.2	(-4.8)	8.4	(+1.7)			

() Year on year

#### INNOVATION BEYOND IMAGINATION

**IBI18** Aiming to become "Top Pharmaceutical Company"

FY2016 3Q Consolidated Financial Overview

Year on Year (Core)

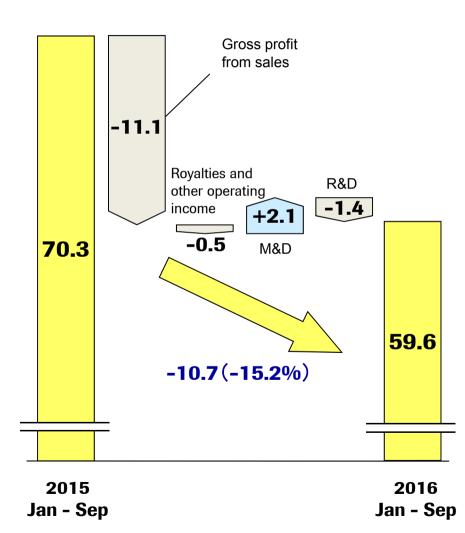
### **Operating Profit Jan - Sep**

Innovation all for the patients



Roche A member of the Roche group

(Billion of JPY)



(Bill	ions of JPY)	2015 Jan - Sep	2016 Jan - Sep	Growth
Revenue	es	367.8	361.5	-6.3
Cost o	f sales	-177.7	-183.0	-5.3
Gross pr	rofit	190.1	178.6	-11.5
of which	Sales	175.6	164.5	-11.1
	Royalties, etc.	14.5	14.0	-0.5
Marketi	ng and distribution	-52.0	-49.9	+2.1
Research and development		-58.8	-60.2	-1.4
General	and administration	-8.9	-8.9	0
Operati	ng profit	70.3	59.6	-10.7

Decrease in gross profit from sales	-11.1
Cost of sales ratio to sales worsened due to HIP rev	ision and
supply price reduction on Actemra export, etc.	
Decrease in royalties and other operating income	-0.5
Decrease in marketing and distribution	+2.1
FX impact and decrease in various expenses	
Increase in research and development expenses	-1.4
Progress of projects, etc.	

FY2016 3Q Consolidated Financial Overview

Year on Year (Core)

### Financial Overview Jul – Sep

	201	5	201	6			
(Billions of JPY)	Jul - S	бер	Jul - S	ер	Grow	rth	
	vs. F	Revenues	vs. F	Revenues			Decreas
Revenues	127.6		114.0		-13.6	-10.7%	Cost
Sales	120.6		110.2		-10.4	-8.6%	due supp
excl. Tamiflu	120.6		109.1		-11.5	-9.5%	expo
Domestic	96.3		93.0		-3.3	-3.4%	_
Export to Roche	19.1		11.8		-7.3	-38.2%	Decreas opera
Other overseas	5.2		4.3		-0.9	-17.3%	
Tamiflu	0.0		1.1		+1.1	-	Decr
Ordinary	0.0		-0.0		+0.0	-	Decreas
Govt. stockpiles, etc.	-		1.2		+1.2	-	Decr
Royalties and other operating income	7.0		3.8		-3.2	-45.7%	FX exp
Cost of sales	-61.1	47.9%	-58.5	51.3%	+2.6	-4.3%	Decr FX
Gross profit	66.5	52.1%	55.5	<b>48.7</b> %	-11.0	-16.5%	
Operating expenses	-42.0	32.9%	-40.0	35.1%	+2.0	-4.8%	
Operating profit	24.4	19.1%	15.4	13.5%	-9.0	-36.9%	
Financing costs	-0.0		-0.0		0.0	0.0%	Cost
Other financial income (expense)	-0.3		0.2		0.5	-	
Income taxes	-6.0		-3.7		+2.3	-38.3%	
Net income	18.2	14.3%	11.9	10.4%	-6.3	-34.6%	
EPS (JPY)	32.71		21.49		-11.22	-34.3%	



(Billions of JPY)

	(Emiorie (	51 51 1)
	Decrease in gross profit from sales	-7.8
5%	Cost of sales ratio to sales worsened due to HIP revision and impact of supply price reduction on Actemra export, etc.	
4%	Decrease in royalties and other	
2%	operating income	-3.2
3% -	Decrease in milestone income	
-	Decrease in operating expenses	+2.0
- 7%	Decrease in marketing and distribution FX impact and decrease in various expenses	+0.6
3%	Decrease in research and development FX impact , etc.	+1.4
•		

Cost of sales ratio vs. Sales	Cost o	st of sale	s ratio v	vs. Sales
-------------------------------	--------	------------	-----------	-----------

2015	2016
Jul – Sep	Jul – Sep
50.7%	53.1%

FY2016 3Q Consolidated Financial Overview

vs. Forecast (Core)

### Financial Progress Jan – Sep

Actual	Forecast on Jan 28		2015		
2016 Jan - Sep	2016 Jan - Dec	Progress	Progress*		
361.5	495.0	73.0%	73.7%		
347.5	475.4	73.1%	75.4%		
339.1	466.8	72.6%	75.3%		
277.2	379.0	73.1%	72.9%		
49.2	70.5	69.8%	89.2%		
12.6	17.3	72.8%	77.0%		
8.4	8.6	97.7%	81.7%		
14.0	19.6	71.4%	47.7%	Cost of sales ratio v	/s. Sales
-183.0	-254.0	72.0%	74.4%		20 Jan -
178.6	241.0	74.1%	73.1%	52.7%	53
-119.0	-170.0	70.0%	70.8%		
59.6	71.0	83.9%	77.5%		
79.93	92.54	86.4%	78.2%		
	2016 Jan - Sep 361.5 339.1 277.2 49.2 12.6 8.4 14.0 14.0 -183.0 178.6 59.6	Actual       on Jan         2016       2016         Jan - Sep       Jan - Dec         361.5       495.0         361.5       495.0         339.1       466.8         277.2       379.0         49.2       70.5         12.6       17.3         8.4       8.6         14.0       19.6         -183.0       -254.0         -119.0       -170.0         59.6       71.0	Actual            2016         2016         Progress           Jan - Sep         Jan - Dec         Progress           361.5         495.0         73.0%           347.5         475.4         73.1%           339.1         466.8         72.6%           277.2         379.0         73.1%           49.2         70.5         69.8%           12.6         17.3         72.8%           48.4         8.6         97.7%           14.0         19.6         71.4%           -183.0         -254.0         72.0%           -119.0         -170.0         70.0%           59.6         71.0         83.9%	Actual         on Jan 28         2015           2016         2016         Progress         Progress*           Jan - Sep         Jan - Dec         Progress*         Progress*           361.5         495.0         73.0%         73.7%           347.5         475.4         73.1%         75.4%           339.1         466.8         72.6%         75.3%           277.2         379.0         73.1%         72.9%           49.2         70.5         69.8%         89.2%           12.6         17.3         72.8%         77.0%           48.4         8.6         97.7%         81.7%           14.0         19.6         71.4%         47.7%           14.0         19.6         72.0%         74.4%           114.0         19.6         74.1%         73.1%           -1183.0         -254.0         72.0%         74.4%           -119.0         -170.0         70.0%         70.8%	Actual         on Jan 28         2015           2016         2016         Progress         Progress*           Jan - Dec         73.0%         73.7%           361.5         495.0         73.0%         73.7%           347.5         475.4         73.1%         75.4%           339.1         466.8         72.6%         75.3%           277.2         379.0         73.1%         72.9%           49.2         70.5         69.8%         89.2%           12.6         17.3         72.8%         77.0%           8.4         8.6         97.7%         Cost of sales ratio           14.0         19.6         71.4%         47.7%           -183.0         -254.0         72.0%         74.4%           119.0         -170.0         70.0%         70.8%           -119.0         -170.0         70.0%         70.8%



2016 Jan - Dec

53.4%

Innovation all for the patients

\* Jan - Sep progress versus Jan - Dec.

FY2016 3Q Consolidated Financial Overview

vs. Forecast (Core)

CHUGAI

Innovation all for the patients

	Actual	Forec	ast	2015
(Billions of JPY)	2016 Jan - Sep	2016 Jan - Dec	Progress	Progress*
Sales excl. Tamiflu	339.1	466.8	<b>72.6</b> %	75.3%
Domestic	277.2	379.0	73.1%	72.9%
Oncology	161.2	220.3	73.2%	72.7%
Avastin	67.8	93.4	72.6%	72.7%
HER2 Franchise	39.7	53.9	73.7%	73.5%
Herceptin	25.0	34.9	71.6%	73.7%
Perjeta	8.6	11.3	76.1%	73.6%
Kadcyla	6.1	7.6	80.3%	72.6%
Xeloda	9.1	12.6	72.2%	73.0%
Tarceva	8.4	12.5	67.2%	74.1%
Alecensa	8.2	9.6	85.4%	63.8%
Bone and Joint	62.4	85.8	72.7%	72.4%
Actemra	21.8	29.7	73.4%	72.4%
Edirol	19.1	25.6	74.6%	71.0%
Bonviva	5.3	7.7	68.8%	70.4%
Renal	29.9	40.8	73.3%	72.9%
Mircera	17.3	23.7	73.0%	71.8%
Oxarol	6.8	9.2	73.9%	72.9%
Epogin	3.8	5.3	71.7%	74.6%
Transp., Immun., Infectious	10.0	14.1	70.9%	72.3%
CellCept	5.7	8.1	70.4%	71.4%
Copegus	1.3	1.5	86.7%	62.1%
Pegasys	0.4	0.9	44.4%	89.5%
Others	13.7	18.0	76.1%	76.0%
Overseas	61.8	87.8	70.4%	86.5%
Export to Roche	49.2	70.5	69.8%	89.2%
Actemra	47.0	68.0	<b>69.1</b> %	89.6%
Alecensa	2.2	2.5	88.0%	40.0%
Other overseas	12.6	17.3	72.8%	77.0%

\* Jan - Sep progress versus Jan - Dec.

FY2016 3Q Consolidated Financial Overview

vs. Forecast (Core)

### Impact from Foreign Exchange



(Billions of JPY)	FX impact Jan – Sep 2016 (FX impact vs. Forecast)		
	-2.0		
Revenues	Sales -1.2		
	Royalties and other -0.8		
	operating income		
Cost of sales	Cost of sales +1.2		
Operating expenses	Expenses +2.1		
Operating profit	+1.3		

Actual / Forecast rate*	2015	2016	2016
(JPY)	Jan - Sep	Jan -Dec	Jan - Sep
(JFT)	Actual	Forecast	Actual
1CHF	126.82	127.00	110.88
1EUR	134.83	134.00	121.28
1USD	120.89	120.00	108.68
1SGD	88.69	87.00	79.25

[Reference] Historical exchange rate to the JPY Forecast rate JPY --- 2015 CHF 2016 EUR 2016 CHF --- 2015 EUR 145 140 <u>\_\_\_\_</u> 1EUR: 134JPY 1 135 ..... 130 141 2 ' ^ ľ 1CHF: 127JP 125 120 115 110 105 100 Jan Feb Mar Apr May Jun Jul Aug Sep Oct Nov Dec JPY -2016 USD 2016 SGD --- 2015 USD --- 2015 SGD 130 125 1 1-11-1 1->-11 120 U.M 1USD: 120JPY 115 110 105 100 95 90 1SGD: 87JPY 144 85 ----80 75 70

Feb

Jan

Apr

May

Jun

Jul

Aug

Mar

Dec

Sep

Oct

Nov



### **Overview of Development Pipeline**

CHUGAI PHARMACEUTICAL CO., LTD. Department Manager of Business Assessment Dept. Shinichiro lida

October 25, 2016

NSCLC: non-small cell lung cancer SCLC: small cell lung cancer

MIUC: muscle invasive urothelial carcinoma

IBI18 Aiming to become "Top Pharmaceutical Company"

**Overview of Development Pipeline** 

Innovation all for the patients

### Oncology Field Projects under Development (as of 25 Oct., 2016)



**Roche** A member of the Roche group

	Phase I	Phase II	Phase III	Filed
Oncology GC33 (RG7 / codrituzu - HCC★ RG7596 / p vedotin - NHL RG7604 / ta - solid tumo RG7440 / ip - solid tumo RG733 (RG7 / codrituzu - HCC★	CKI27 / RG7304 (Japan / overseas) - solid tumors	RG435 / Avastin - MPM	AF802 (RG7853) / Alecensa (overseas) - NSCLC [1L]	AF802 (RG7853) / Alecensa (EU) - NSCLC [post-crizotinib]
	- NHL RG7604 / taselisib		RG1273 / Perjeta - breast cancer (adjuvant) - gastric cancer RG3502 / Kadcyla -breast cancer (adjuvant)	
	- solid tumors RG7440 / ipatasertib - solid tumors		GA101 (RG7159) / obinutuzumab - indolent NHL	
	ERY974 (overseas) - solid tumors★		RG7446 / atezolizumab - NSCLC - NSCLC (adjuvant) - SCLC - urothelial carcinoma - MIUC (adjuvant) - renal cell carcinoma - breast cancer	
			RG435 / Avastin - renal cell carcinoma	
In principle, completion NHL: non-Hodgkin's HCC: hepatocellular MPM: malignant pleu	carcinoma	of clinical studies in each phase.	Letters in orange: in-house ★: Projects with advances in	

**Primary Field** 

IBI18 Aiming to become "Top Pharmaceutical Company"

**Overview of Development Pipeline** 

Innovation all for the patients

# 

Roche A member of the Roche group

Phase II Phase I Phase III **Filed** ED-71 / Edirol (China) Bone & Joint - osteoporosis **EOS789** Renal - hyperphosphatemia MRA / Actemra - large-vessel vasculitis - giant cell arteritis (overseas) **Autoimmune** - systemic sclerosis **SA237** - neuromyelitis optica\* RG1450 / gantenerumab RG7412 / crenezumab CNS - Alzheimer's disease\* - Alzheimer's disease PCO371 (overseas) RG3637 / lebrikizumab ACE910 (RG6013) - hypoparathyroidism - IPF /emicizumab CIM331 / nemolizumab - hemophilia A (inhibitor) - hemophilia A - atopic dermatitis\* ★ Others - pruritus in dialysis patients (non-inhibitor) ★ URC102 (South Korea) - gout

**Projects under Development (as of 25 Oct., 2016)** 

In principle, completion of first dose is regarded as the start of clinical studies in each phase. IPF: idiopathic pulmonary fibrosis

\* Development out-licensed to

- Galderma (overseas)

- Maruho (Japan)

Letters in orange: in-house projects

★: Projects with advances in stages since 21 July, 2016

★: Multinational study managed by Chugai

### **Development Status**



Inhouse

#### GC33 / codrituzumab

Hepatocellular carcinoma Started P1 in August 2016 (in combination with RG7446)



### ERY974

Solid tumor Started overseas P1 in August 2016



#### RG6078 (IDO inhibitor)

Solid tumor Started P1 in September 2016 (in combination with RG7446)



#### RG7412 / crenezumab

Alzheimer's disease Started P1 in September 2016



#### ACE910 / emicizumab

Hemophilia

Started Global P3 for pediatric inhibitor patients in July 2016 Started Global P3 for non-inhibitor patients in September 2016



### Other Progress (1/2)



### Xeloda®

Adjuvant therapy for rectal cancer (additional indication) Approved in August 2016 (public knowledge-based application)



#### **Actemra**<sup>®</sup>

Rheumatoid arthritis (weekly dose) Filed in August 2016



#### CIM331 / nemolizumab

Development of skin disease area Licensed out to Maruho in September 2016



# Other Progress (2/2)





#### AF802 / Alecensa®

1st line treatment of ALK positive non-small cell lung cancer



MRA / Actemra® Giant cell arteritis

**Discontinuation of development** 

Inlicensed

#### GA101 / obinutuzumab

Aggressive non-Hodgkin's lymphoma

n-			
ice	nse	d	<b>y</b>

#### RG1662 / basmisanil

Improvement of intellectual ability in individuals with Down syndrome



#### RG3637 / lebrikizumab Asthma

# Data Presentation / Results of Clinical Trials





### RG7446 / atezolizumab

- Global P3 (OAK study) for non-small cell lung cancer met its Primary endpoint in September 2016
- Detailed data of OAK study was presented at the European Society for Medical Oncology in October 2016



### MRA / Actemra®

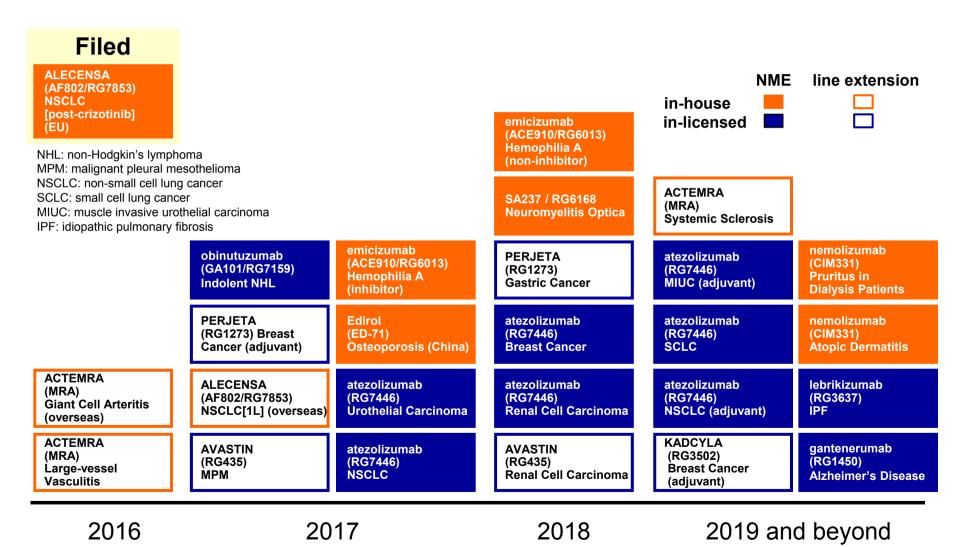
Two study results to be presented at the American College of Rheumatology in November 2016

- Global P3 study for giant cell arteritis (GiACTA study): Primary endpoint was achieved.
- Domestic P3 study for Takayasu arteritis: Primary endpoint was not achieved, while a trend toward relapse suppression was confirmed.

Filing is planned in 2016 for large-vessel vasculitis, which includes Takayasu arteritis and giant cell arteritis

# **Projected Submissions** (Post PoC NMEs and Products)





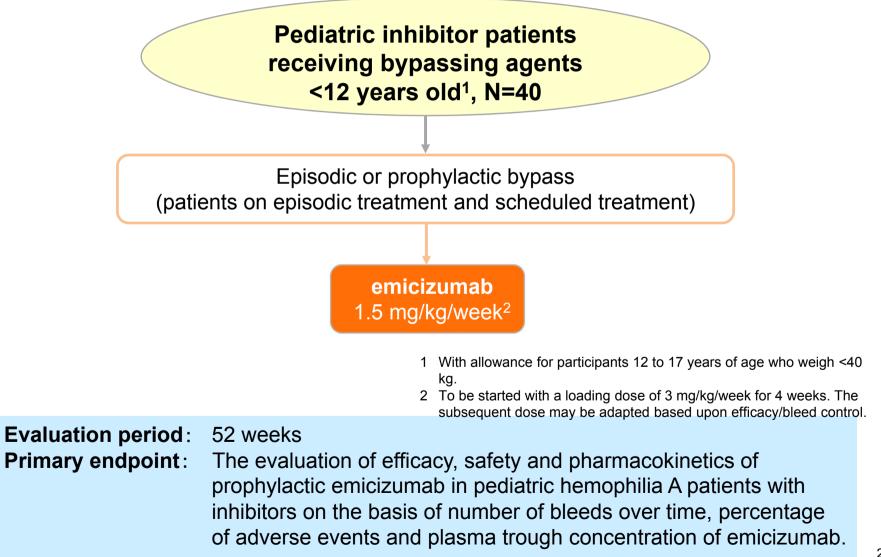
INNOVATION BEYOND IMAGINATION

IBI18 Aiming to become "Top Pharmaceutical Company"

**Overview of Development Pipeline** 

### Emicizumab (ACE910) Pediatric inhibitor Phase III: HAVEN 2





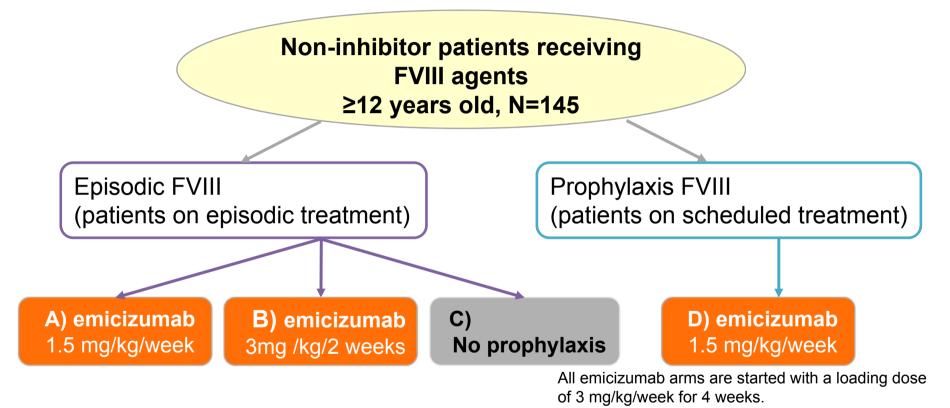


**Overview of Development Pipeline** 

#### Innovation all for the patients



# Emicizumab (ACE910) Non-inhibitor Phase III: HAVEN 3



Evaluation period : 24 weeks

**Primary endpoint** : The efficacy of prophylactic Emicizumab (Arm A and B) compared with no prophylaxis (Arm C) in hemophilia A patients without inhibitors on the basis of number of bleeds over time

### Contacts: Corporate Communications Dept.

```
Media Relations Group
```

Tel: +81 (0)3-3273-0881 Fax: +81 (0)3-3281-6607 e-mail: pr@chugai-pharm.co.jp

```
Koki Harada, Hiroshi Araki, Sachiyo Yoshimura, Chisato Miyoshi,
Yayoi Yamada
```

```
Investor Relations Group
```

```
Tel: +81 (0)3-3273-0554 Fax: +81 (0)3-3281-6607
e-mail: ir@chugai-pharm.co.jp
```

```
Toshiya Sasai, Takayuki Sakurai, Tomoko Shimizu,
Tomoyuki Shimamura
```